**More videos:**

<https://www.youtube.com/watch?v=0p_A2P_uvzc>

<https://www.youtube.com/watch?v=yVE4s7lU-zE>

<https://www.youtube.com/watch?v=epcc9X1aS7o>

<https://www.youtube.com/watch?v=PCWVi5pAa30>

Can you tell me more about the company?

### **Is this post a new or existing one?**

### **How many other people are there in the team?**

### **What would my day-to-day responsibilities be?**

### **What are the promotion prospects?**

### **Do you run any training schemes?**

### **What are the company’s plans for the future?**

### **How would you describe the ideal candidate?**

### **When can I expect to hear from you?**

### **Final thoughts**

*•*What are the most enjoyable and the least enjoyable aspects of the role?

*•*You mentioned there will be a lot of presenting/researching/liaising; what do your most successful people find satisfying about this part of the role?

*•*What types of training opportunities do you offer?

*•*Is there scope for promotion in the future?

*•*Can you tell me how the role relates to the overall structure of the organisation?

*•*How would you describe the work culture here?

*•*In what way is performance measured and reviewed?

*•*What are the most important issues that you think your organisation will face?

*•*You have recently introduced a new product/service/division/project; how will this benefit the organisation?

*•*May I tell you a little more about my particular interest in communicating with clients/developing new ideas/implementing better systems?

*•*Do you have any doubts about whether I am suited to this position?